

July 2025

Table of Contents

TRU Student Investment Fund (TRUSIF)

trusif@tru.ca Room: IB1021



TRUSIF Overview



Portfolio Overview



Macro Update



Sector Updates



Appendix

TRUSIF Overview

TRUSIF Executive Summary

Overview

The Thompson Rivers University Student Investment Fund (TRUSIF) was founded in 2019 with the idea to create a competitive advantage for TRU students interested in capital markets and adjacent fields. Flash forward to today, TRUSIF manages a long-only equity and ETF focused fund with ~\$220,000+ in assets under management with an aim to find high quality names for the sectors which it covers

TRUSIF By The Numbers -

2019

Year Founded



25+

Combined Internships Completed



~8

Sectors Covered by TRUSIF



In AUM Across 15+ Assets



~25

Size of The TRUSIF Team



TRUSIF Foundational Objectives



To Embody Experiential Learning



Build a Deep Moat of Finance Alumni



To Create Scholarships

Why Students Join TRUSIF



Connect With Like-Minded Students



Internship Opportunities



Network With Experts



Applying Skills

TRUSIF Major Events Timeline

Winter 2019

TRUSIF is founded and welcomes its first cohort of students



Fall 2019

TRUSIF pitches to secure its **first round of funding C\$100,000** from TRU



Fall 2020



TRUSIF learns of the **Raymond James** donation



Today

- TRUSIF has an **Alumni of 20+ students**
- 35+ cumulative internships and fulltime offers over a 3-year period
- Operates with a team of ~20 people

Fall 2021

BGSoBE receives Raymond James'
C\$550,000 donation and welcomes
students to the Raymond James Trading
Lab

RAYMOND JAMES® Winter 2021



RBC Capital Markets

RAYMOND JAMES®

TRUSIF sees its first student internships with RBC Capital Markets Sales & Trading and Raymond James Equity Research

TRUSIF Internships

Industry experience is the purest form of value driven into TRUSIF



Accounting Summer 2021



RBC Capital Markets

Sales & Trading Winter 2021



Equity Research Winter 2021

RAYMOND JAMES®

Equity Research Summer 2021

RAYMOND JAMES®

Equity Research Fall 2021



Sales & Trading Winter 2022



Treasury Winter 2022



Public Markets Summer 2022

RAYMOND JAMES®

Equity Research Summer 2022

RAYMOND JAMES®

Investment Banking Fall 2022

RBC

RBC Capital Markets

Sales & Trading Fall 2022

RAYMOND JAMES®

Investment Banking Summer 2023

RAYMOND JAMES®

Equity Research Summer 2023

RAYMOND JAMES®

Private Client Group Summer 2023

RAYMOND JAMES®

Equity Research Fall 2023



Grant Thornton

Accounting Winter 2024



Accounting Winter 2024



Personal Banking Winter 2024

BMO (A

Personal Banking Winter 2024



Investment Banking Summer 2024

TRUSIF Internships

Industry experience is the purest form of value driven into TRUSIF



Accounting Summer 2024



Wealth Management Fall 2024



Investment Banking Full Time



Wealth Management Winter 2025



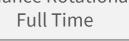
Consulting Summer 2024



Sales & Trading Winter 2025



Finance Rotational





Accounting Winter 2025



Finance Summer 2024



Accounting Full Time



Financial Risk Full Time



Accounting Winter 2025



Sales & Trading Fall 2024



Consulting **Full Time**



Global Banking Ops Full Time



Financial Advisory Full Time



Commercial Banking Fall 2024



Investment Banking Full Time



Commercial Banking Full Time



Personal Lending Full Time

TRUSIF Team Overview

Investment Team



Jordan Fedyna
Fund Manager
Coverage: Industrials
Program: Finance
Year: Fourth

Interests: Sports, Self-Development, Nutrition, Entrepreneurship, and

Reading



Austin Burke Fund Manager

Coverage: Utilities, Macros **Program**: Computer Science

Year: Third

Interests: Hockey, Golf, Hiking, and Chess



Gagandeep Multani

Fund Manager Coverage: Aerospace Program: Finance Year: Third

Interests: Cricket, Planespotting, Military History,

International Relations



Chirag Doshi
Investment Analyst
Coverage: Technology

Program: Finance **Year:** Third

Interests: Cricket, Formula1, UFC, Finance and Emerging Tech



Michael Adeyemi

Investment Analyst Coverage: Financials Program: Economics

Year: Third

Interests: Soccer, Formula 1, Chess



Cynthia UrrutiaInvestment Analyst

Coverage: Real Estate, Financials **Program**: Applied Data Science

Year: Second

Interests: Swimming, Dogs, Dancing, Piano,

Finance and Investments



Jacob Jolly

Research Analyst
Coverage: Real Estate
Program: Finance
Year: Second

Interests: Hiking, Soccer,

Data Analysis



Caz Markus-pawliuk

Research Analyst Coverage: Technology Program: Finance Year: Second

Interests: World Politics, Capital Markets,

Sports

TRUSIF Team Overview

Investment Team



Kiet Ho Research Analyst Coverage: Consumer

Program: BBA – Supply Chain

Year: Third

Interests: Startups, AI, languages,

Coldplay



Arjaa Kaur Research Analyst Coverage: Healthcare Program: Finance Year: Third Interests: Self Development, Travelling, and Reading



Dexter Heys Research Analyst Coverage: Industrials Program: BBA Finance

Year: Third

Interests: Mountain Biking, Skiing, Guitar, Golf



Liam MinielyResearch Analyst **Coverage**: Consumer

Program: BBA (Major undeclared)

Year: First

Interests: Travel, Golf, Music,

Pickleball

TRUSIF Team Overview (Cont'd)

Marketing Team



Isabella Lizarzaburu

Marketing Associate

Program: Bachelor of Business Administration

Year: Second

Interests: Travel, Dance, Business and Painting

HR & Operations Team



Joel Rodrigues

Head of Human Resources & Operations **Program:** Bachelor of Business Administration

Year: Fourth

Interests: Road Trips, Surfing, and Current Events











Dr. Yong Joo Kang Associate Professor of Finance **Education**:

- Ph.D, Business Administration, Yonsei University
- M.B.A., Finance Major (with distinction), NYU
- M.S. Engineering Econ Systems & Ops, Stanford
- B.S. chemical Engineering, UC Berkeley



Leena Gupta

Human Resources & Operations Associate

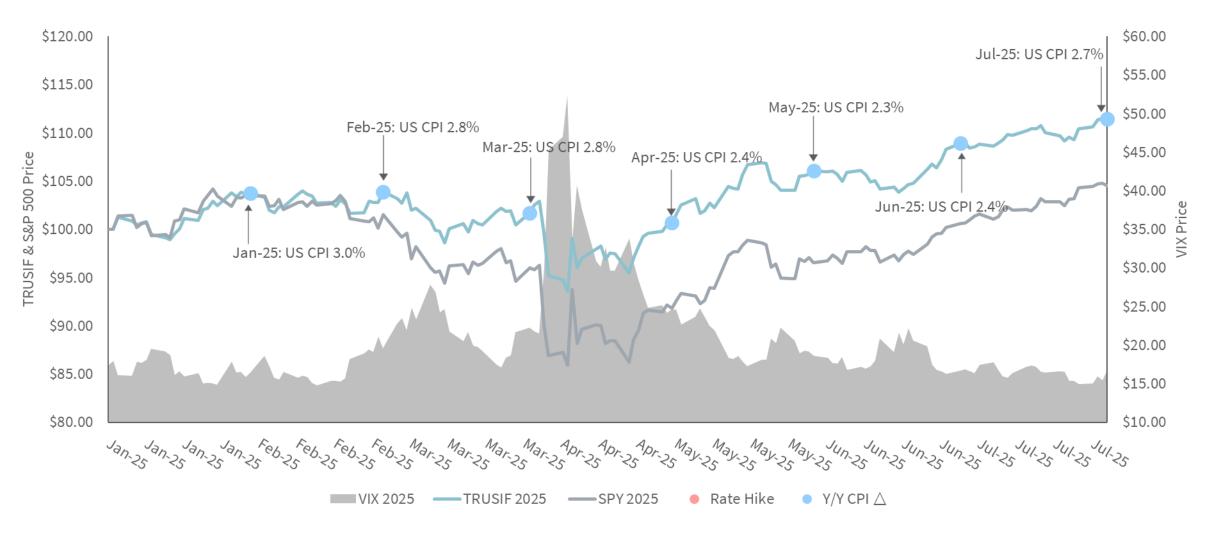
Program: PB Human Resources

Year: Second

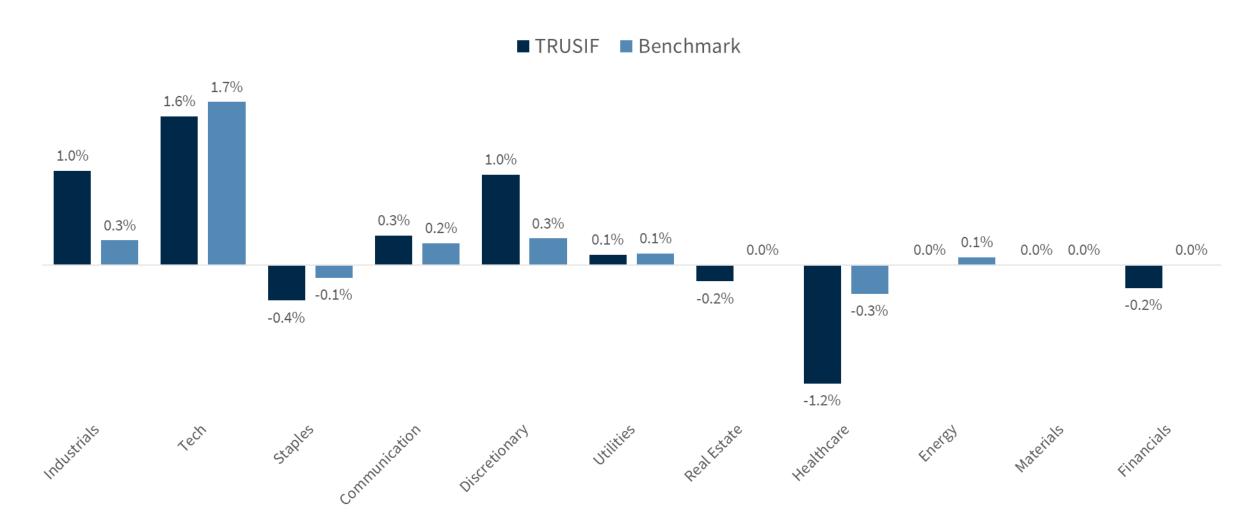
Interests: Trekking, Cooking, Handmade Arts and Badminton

Portfolio Overview

TRUSIF Trading Performance (YTD)



TRUSIF Sector Performance



Macro Update

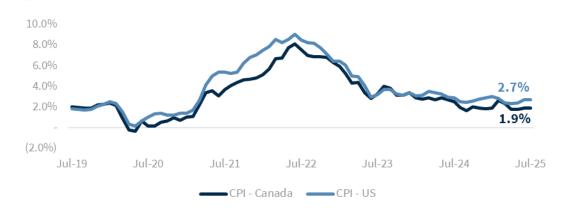
Team: Gagandeep Multani, Fund Manager

Macro Snapshot

Overview

- U.S. GDP jumped 3% for the second quarter, better than the 2.3% estimate and reversing a 0.5% decline in the prior period
- Consumer spending rose 1.4%, better than 0.5% in the prior period
- While exports declined 1.8% during the period, imports fell 30.3%, reversing a 37.9% surge in the first quarter
- Over the month, developed market equities rose 1.3%, marking a new all time high. On the other hand, emerging market equities rose 2.0%, led by China and Korea

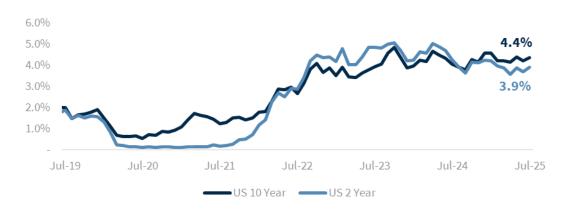
Consumer Price Index



Canadian Yields



U.S. Treasury Yields



Environment, Social, Governance (ESG) Overview

ESG Sector Overview

- Consumer: McDonald's faces scrutiny over recent geopolitical controversies such
 as the Gaza boycott, but continues to focus on product safety and quality, along
 with initiatives to cut packaging waste. Amazon deals with concerns related to
 data security in AWS, labor conditions in warehouses, and supply chain
 transparency. Costco is addressing labor treatment, emissions, and product safety,
 with strategic moves toward solar energy use and improved supplier standards.
- Utilities: Hydro One has not reported emissions by scope, yet maintains a relatively low emissions intensity of 8.55 tCO₂e per CAD million EVIC and has no reported violations of UNGC/OECD guidelines and demonstrates governance progress with 44% female board representation. Fortis has a strong governance profile with 50% female board representation and issued \$759.3M in green, social, and sustainable bonds.
- Aerospace: TransDigm maintains strong performance in Supply Chain Management and with Access & Affordability. However, within the industry TransDigm performs worse in Ethics and Management of the Legal & Regulatory Environment. Exchange Income showed visible progress in Emissions Tracking and Governance Integration.
- Industrials: **Canadian National Railway** performs very well in Supply Chain and Risk Management within the industry. They have been named in the Corporate Kings Best 50 Corporate Citizens list. Weaker areas for the company involve Air Quality and Emissions concerns. **Canadian Pacific Kansas City** continues to advance its decarbonization agenda via hydrogen and biofuel pilots, and recently strengthened labour relations in Canada.

ESG Corporate Ratings ___

(1-5 with 5 being excellent)



Source: FactSet ESG Rank , TRUSIF Research Note: Market data as of July 31, 2025

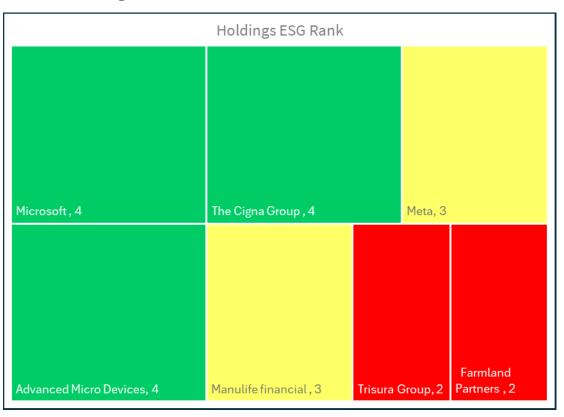
Environment, Social, Governance (ESG) Overview

ESG Sector Overview

- Tech: **Microsoft, AMD**, and **Meta** have set clear sustainability targets. Microsoft leads with carbon-negative goals and 100% renewable energy by 2030. AMD focuses on emissions reduction and product efficiency, while Meta is expanding renewable energy use but faces scrutiny on privacy and governance.
- Financials: **MFC** has a Total GHG Emission/EVIC of 11.63, a strongly diverse board with 47% female members, and GSS bonds worth \$1,023.26 mln outstanding, representing 7.2% of total debt. **TSU** has a fairly diverse board with 33% female members and ranks very high in employee safety, with a 100% score.
- Real Estate: **Farmland Partners** promotes sustainable agriculture, with 97% of tenants improving soil health. Over 13,000 acres are leased for renewable energy, including six solar and three wind projects. Conservation tillage is practiced by 94% of tenants, and 51% participate in federal conservation programs, supporting both environmental and energy sustainability.
- Healthcare: Cigna embeds ESG through health equity, workforce diversity, and sustainability. With 73,000+ employees, it invests \$1.6 bln annually in diverse suppliers and holds ISO 14001 certification with Science-Based Targets and full Scope 3 reporting. It has awarded \$9 mln in grants focused on youth mental health and underserved groups. Strong adherence to global ESG standards have earned top ratings from MSCI and ISS.

ESG Corporate Ratings _

(1-5 with 5 being excellent)



Source: FactSet ESG Rank , TRUSIF Research Note: Market data as of July 31, 2025

Sector Updates

Consumer #6

Team: Kiet Ho, Research Analyst Liam Miniely, Research Analyst

Consumer Sector Overview

Recent Developments

- Consumer Discretionary: The index underperformed in July 2025. The sector has been one of the weakest performers year-to-date—down 3.9% through mid-year dragged down primarily by poor showings from major constituents such as Tesla. July saw heightened volatility after earnings, as markets weighed mixed results and cautious corporate guidance
- Consumer Staples: The sector showed modest gains in July 2025, continuing to perform relatively well compared to more cyclical sectors. It tends to be resilient during economic uncertainty because it includes companies selling essential goods. The sector had a trailing 6-month return of around 3.1% and trailing 12-month performance near 15.8%, indicating steady investor demand for its stability

LTM Index v. Benchmark

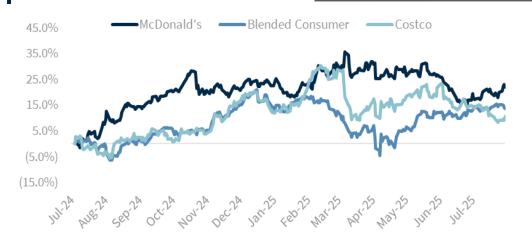


Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025

Holdings' Overview and Performance

- Costco July 2025 results with net sales of \$20.89 billion, up 8.5% from the previous year, driven by strong consumer demand and sharp e-commerce growth. Comparable sales climbed 6.4% overall, stock price declined 1.48%
- McDonald's stock rebounded strongly in July 2025, solid Q2 results: global comparable sales rose 3.8% and U.S. Revenue for the quarter reached \$6.84 billion (up 5% YoY), and adjusted EPS hit \$3.19, exceeding consensus estimates
- Amazon shares dropped roughly 7–8% in early August 2025 after the company's Q2 results, as
 investors expressed concern over slowing growth in the AWS cloud division compared to
 Microsoft and Google. Despite beating on overall revenue and earnings, guidance for the next
 quarter sparked worries about margin pressure and fierce AI competition

LTM Holdings' Performance



Costco (Nasdaq: COST) Overview



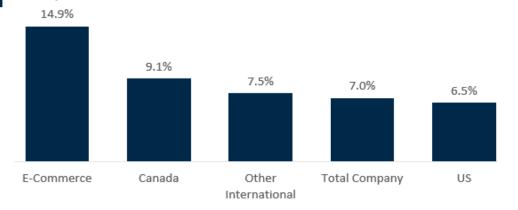
Overview

Costco Wholesale Corp. (Nasdaq: COST) has been led by CEO Ron Vachris since February 2022. COST is considered to have a unique value proposition providing a variety of consumer goods in bulk and at wholesale pricing. Costco attracts and retains some of the best hourly workers in the industry, thanks to its reputation as an employer-of-choice

Thesis points:

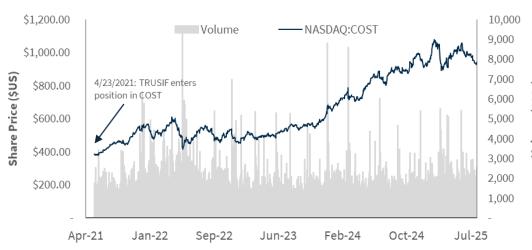
- 1. Bulk Buying Strategy: Costco's bulk purchasing strategy and discount-passing ethos establish a defensive moat while fostering customer loyalty
- 2. Global Expansion: Costco's global expansion drive underscores its ambition for market penetration and sustained growth
- 3. Loyalty-Driven Revenue: Costco's revenue model heavily relies on high membership renewal rates and membership fee contributions

Comparable Sales (4 Weeks)



Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025

Share Price



Global Locations



McDonald's (NYSE: MCD) Overview



Overview

McDonalds Corporation (NYSE:MCD), founded in 1940 by Ray Kroc, is one of the worlds largest multinational fast food chains. Famous for their value proposition: food of consistent quality that is served in a timely fashion and consistently across the globe

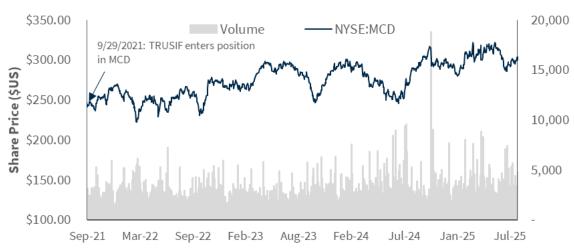
Thesis points:

- 1. Income is key: MCD is a dividend aristocrat which hasn't flinched in rewarding shareholders with regular dividend increases and share buybacks
- 2. US in the drivers seat: a 1% increase US SSS translates to roughly US\$0.06 \$0.08 growth in EPS, US dominances offsets geo risks
- 3. Well moated business: MCD targets 250mln loyal users and US\$45bln in annual sales by 2027, emphasizing loyalty programs as key revenue drivers

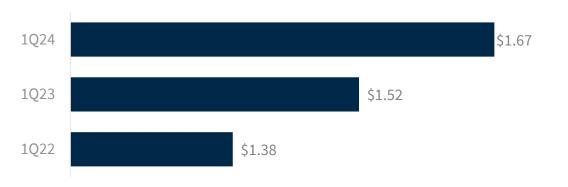
Segment Revenue (US\$bln)



Share Price



Dividends Received Post-Purchase



Amazon.com, Inc. (Nasdaq: AMZN) Overview



23

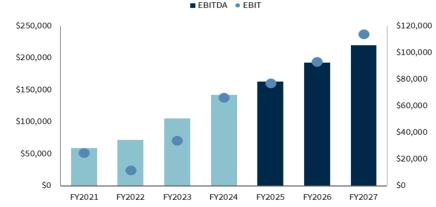
Overview

Amazon.com, Inc. (NASDAQ:AMZN), founded in 1994 by Jeff Bezos, is one of the world's most dominant technology and e-commerce companies. Known for its customer obsession, operational efficiency, and innovation across retail, cloud computing, logistics, and AI, Amazon continues to shape global digital infrastructure

Thesis points:

- 1. Cloud is king: AWS remains Amazon's most profitable segment, generating over \$25B in quarterly revenue and maintaining ~30% global cloud market share
- 2. Retail efficiency & dominance: Amazon leads global e-commerce with over 2B site visits per month and 200M+ Prime members. Logistics and automation investments continue to expand margins in North America.
- 3. Optionality and ecosystem: Amazon's diversified portfolio—including advertising, Prime Video, health, and Alexa—provides long-term growth levers

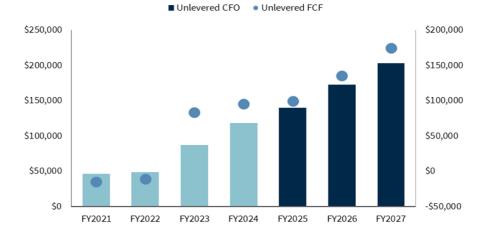
EBITDA, EBIT(US\$bln)



Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025

Share Price \$250.00 Volume — NASDAQ:AMZN 135,000 \$225.00 Share Price (\$US) 110,000 85,000 \$200.00 60,000 \$175.00 35,000 position in AMZN \$150.00 10,000 Jul-25 Jun-24 Sep-24 Dec-24 Mar-25





Technology

Team: Chirag Doshi, Investment Analyst
Caz Markus-Pawliuk, Research Analyst

Technology Sector Overview

Recent Developments

- Amazon introduced AgentCore during the AWS Summit in New York, a new platform in Bedrock designed to deploy so-called "agentic" AI. It provides tools for managing memory, identity, and integration with open-source models, positioning AWS as a leading infrastructure for enterprise AI agents
- Intel confirmed plans to cut approximately 24,000 jobs, around 15% of its global workforce, and cancel multi-billion-dollar chip fab projects in Europe. The moves are part of a broader restructuring as Intel refocuses on core chipmaking operations
- Meta CEO Mark Zuckerberg revealed a bold push for AI infrastructure, with planned capital expenditure hitting up to \$72 billion in 2025. This investment funds megascale AI data centers aimed at powering the company's superintelligence

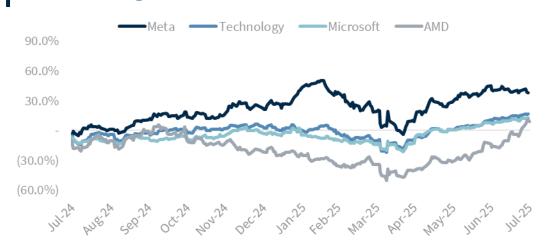
LTM Index v. Benchmark



Holdings' Overview and Performance

- META rose over 10% in July, driven by a strong Q2 earnings beat. Revenue grew 22% YoY to \$47.5B, EPS reached \$7.14 vs. ~\$5.88 expected, and operating margin expanded to 43%. Al infrastructure investments and advertising growth supported the upside
- MSFT gained about 7% in July following strong FY25 Q4 results. EPS came in at \$3.65, up 24% YoY, with revenue climbing 12% to \$69.9B. Growth was led by Azure and Alpowered Copilot adoption, supporting continued margin expansion
- AMD climbed roughly 29.5% in July, ranking among the Nasdaq-100's top performers. Gains were fueled by optimism around AI chip demand, new product launches, and sector-wide semiconductor strength ahead of upcoming earnings

LTM Holdings' Performance



Source: Capital IQ, TRUSIF Research Note: Market data as of Jul 31, 2025

Meta (Nasdaq: META) Overview



Overview

Meta Inc. (Nasdaq: META), has been led by CEO Mark Zuckerberg since its founding in 2004. Meta is a social media company best known for Facebook, Instagram and WhatsApp. TRUSIF has held Meta since April 2021

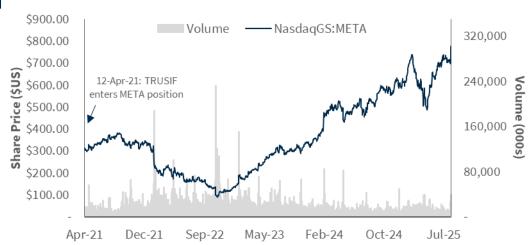
Thesis points:

- 1. Reels advertising opportunity in the near term as well as the Commerce possibilities over the long run
- 2. We don't think you have to be a believer in the Metaverse story to like the stock we think the increased transparency around Facebook Reality Labs is a positive, but we also don't think the initial goal of reaching 1bln Metaverse users is a stretch (would only be 40% of gamers)
- 3. Meta remains the preferred choice for advertisers, who point to the company's unmatched scale and marketer tools relative to competitors (TikTok included)

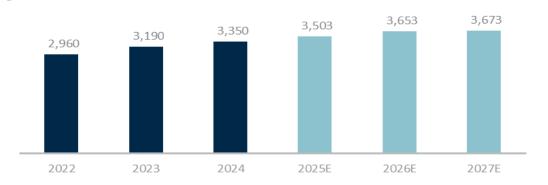
FCF Per Share (\$US)(1)



Share Price



Annual DAP (mms)(1)



Microsoft (Nasdaq: MSFT) Overview

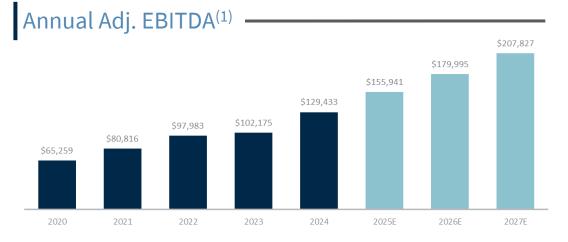


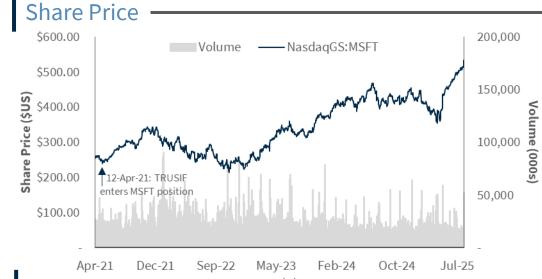
Overview

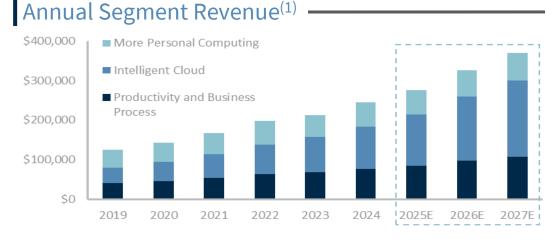
Microsoft Corp. (Nasdaq: MSFT), has been led by CEO Satya Nadella since 2014. MSFT is best known for developing and providing software, services, devices, and solutions globally. TRUSIF has held Microsoft since July 2021

Thesis points:

- 1. **Business Focus:** MSFT is centered around Azure and Office 365, expecting solid growth in Productivity and Business Process division and Intelligent Cloud
- **2. Diverse Portfolio:** Despite Windows concerns, Bing, Surface, and Xbox are gaining momentum, showcasing Microsoft's diverse offerings
- **3. Financials:** MSFT foresees strong growth in cloud revenue, gross margins, and efficient cost management, driving increased profit and cash flow. It plans to sustain capital return strategy, aiming for >\$20B annually, leading to high-single-digit returns through EPS growth and dividends







Source: Capital IQ, TRUSIF Research Note: Market data as of Jul 31, 2025

Advanced Micro Devices, Inc.(Nasdaq: AMD) Overview

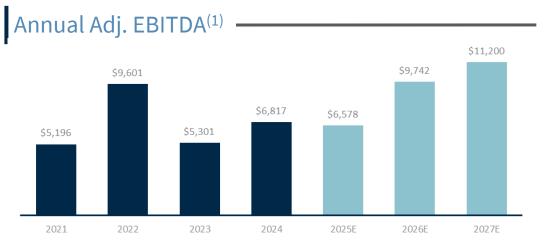


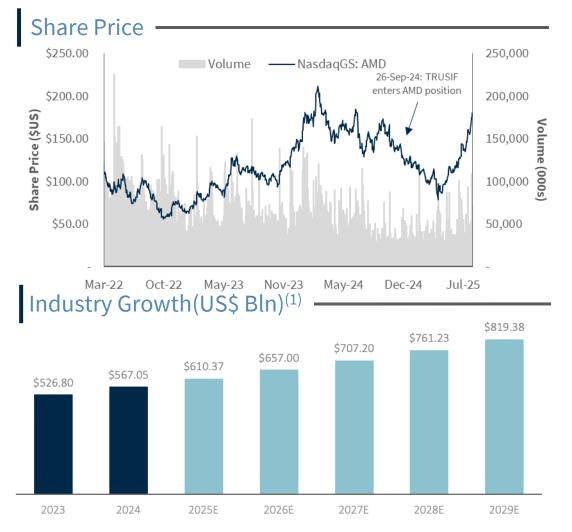
Overview

Advanced Micro Devices Inc. (Nasdaq: AMD), has been led by CEO Lisa T. Su, since 2014. It is best known for developing graphics processors, microprocessors and advanced chipsets globally. TRUSIF recently bought AMD this month making it its latest buy

Thesis points:

- 1. **Gaming, VR & AR:** AMD's gaming segment accounts for almost 30% of their revenue, and is a strength, with their Ryzen 7 & 9 chipsets offering incredible gaming performance
- 2. **Semiconductor Chipsets:** The demand for chipsets is huge and growing every day. AMD stands to capitalize on the technological advancements in GenAI, Gaming and the Auto industry
- **3. Data Center:** AMD delivers hyperscale-class network acceleration, security features, and observability for enterprise data centers and companies globally





Source: Capital IQ, TRUSIF Research Note: Market data as of Jul 31, 2025

Industrials 🖺

Team: Jordan Fedyna, Fund Manager Dexter Heys, Research Analyst

Industrials Sector Overview

Recent Developments

- Schneider National reports faster transit times and 99.98% security rate with CPKC on Mexico cross-border route
- CNR is shifting its focus toward cost efficiency and network optimization as part of a
 broader strategy to streamline operations and reduce financial strain. As the company
 faces rising maintenance costs and operational challenges, CNR is eyeing the
 discontinuation of several costly BC Rail routes, including the Squamish and Lillooet
 Subdivisions

Holdings' Overview and Performance

- Canadian National Railway upgraded to outperform from market perform at Raymond James, target increased to C\$162 from C\$150, 15% upside
- Canadian Pacific Kansas City upgraded to outperform from sector perform at National Bank Financial, upgrade follows company's Q2 results
- Canadian Pacific Kansas City reported its Q2 earnings on Wednesday after the close and with its shares trading down ~(2.3%)

■Industrials ——CPKC ——CNR

LTM Index v. Benchmark



(30.0%) Jul 24 Rut 24 Seb 24 Oct 24 Mon 24 Dec 24 Jan 25 Feb 25 Wat 22 Wah 22 Jul 22 Jul 25 Jul 25 Jul 25 Jul 25 Jul 26 Jul 27 Jul 27

LTM Holdings' Performance

30.0%

20.0%

10.0%

(10.0%)

(20.0%)

Canadian Pacific (TSX:CP) Overview CPKC

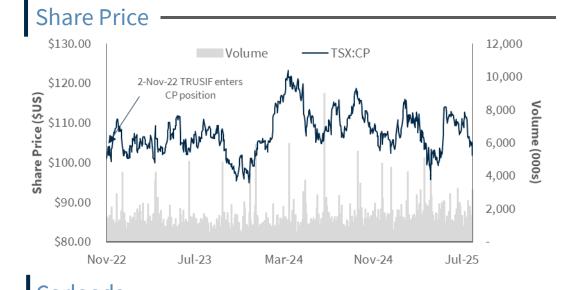


Overview

Canadian Pacific Kansas, has been led by CEO Keith Creel since 2023. CPKC is the combination of two historical railways, CP and KCS, creating the first and only transnational rail network in North America. CPKC moves essential goods across our 20,000-mile network supporting economic growth throughout Canada, the U.S and Mexico. TRUSIF has held CPKC since Nov 2022

Rail Stats':

- RTMs: are up (+16.9%) y/y, driven mainly by Coal (+14.9%), Grain (+10.2%) and Automotive (+8.0%), offset by Fertilizer & Sulphur (-13.2%) and Metals, Minerals & Consumer Products (-4.4%)
- Carloads: are up (+0.8%) y/y mainly driven by Potash (+22.4%), Grain (+9.8%) and Coal (+5.1%), offset by Fertilizer & Sulphur (-12.2%), Forest Products (-7.3%) and Automotive (-4.6%)







Canadian National (TSX:CNR) Overview

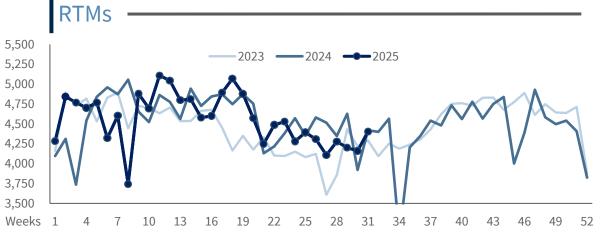


Overview

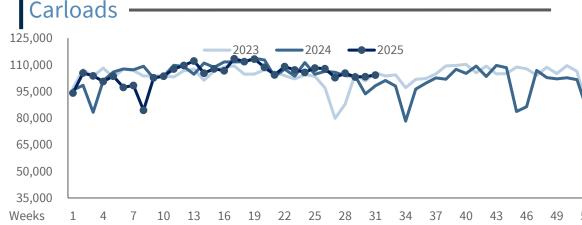
Canadian National Railway, has been led by CEO Tracy Robinson since 2022. CN is Canada's largest railway, in terms of both revenue and the physical size of its rail network. CN has approximately 23,000 employees transporting ~C\$250 bln worth of goods annually. Their rail network spans ~20,000 miles across Canada and mid-America. TRUSIF has held CN since Nov 2022

Rail Stats':

- RTMs: are down (-0.31%) y/y, driven by Metals & Minerals (-10.8%), Grain & Fertilization (-10.1%) and Forest Products (-3.9%), offset by Intermodal (+18.4%) and Coal (+13.1%)
- Carloads: are up (+6.1%) y/y mainly due to Intermodal (+25.2%), and Coal(+8.6%), offset by Metals & Minerals (-11.7%), Grain & Fertilization (-5.9%), and Forest Products (-2.8%)



Share Price \$200.00 12,000 Volume —TSX:CNR 10,000 \$180.00 Share Price (\$US) 8,000 Volume (000s) \$160.00 6,000 \$140.00 \$120.00 2,000 \$100.00 Jul-23 Nov-22 Mar-24 Nov-24 Jul-25



Financials III



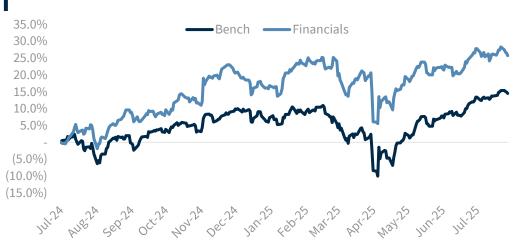
Team: Cynthia Urrutia, Investment Analyst Michael Adeyemi, Investment Analyst

Financials Sector Overview

Recent Developments

- The banking index (0.2%) lagged the tape +2.2% as Q2 earnings saw universal banks underperform despite beats from stronger investment banking/advisory revenues. Alternative managers outperformed on news regulators may allow 401(k) plans to invest in private equity. Asset Managers, Investment Banks/Brokers, and Exchanges outperformed, while Cards/Payments lagged. Treasury yields rose, with the 2-year up 18 bps to 3.95% and the 10-year up 13 bps to 4.37%
- Insurance S&P Composite 1500 (5.58%) underperformed S&P 500 Financials (0.16%) and the broader S&P 500 +2.17%, pressured by declines in P&C (5.2%), and Insurance brokers (6.7%)

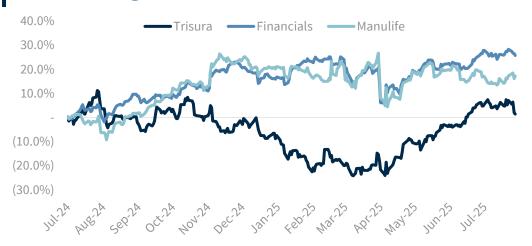
LTM Index v. Benchmark



Holdings' Overview and Performance

- MFC Investment Management announced cash distributions for its ETFs and ETF Series of Manulife Funds and scheduled its Q3 earnings call for Nov. 13. TSU and MFC announced they will release Q2 results on Aug. 8 and Aug. 6, respectively
- Manulife Investment Management announced a portfolio manager transition at subadvisor Mawer Investment Management Ltd., impacting Manulife Global Equity Class, Manulife Global Equity Private Pool, Manulife Global Balanced Fund, and Manulife Global Balanced Private Trust, with Paul Moroz, CFA returning as lead manager alongside David Ragan following Christian Deckart's departure from portfolio management duties

LTM Holdings' Performance



Source: Capital IQ, FactSet, TRUSIF Research Note: Market data as of July 31, 2025

MFC Financial (TSX:MFC) Overview



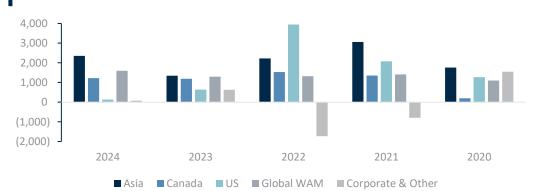
Overview

MFC Financial Corporation (TSX: MFC), under the leadership of CEO Roy Gori, is a leading international financial services group providing insurance, wealth, and asset management solutions

Thesis points:

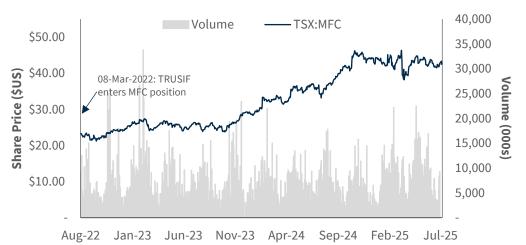
- 1. Product and Service Innovation: We believe MFC differentiates itself through innovative insurance and financial products tailored to diverse customer needs
- 2. Global Presence and Market Expansion: With a strong foothold in Asia, MFC is well-positioned to capitalize on emerging market growth and demographic trends
- 3. Stable Financial Performance and Customer Focus: MFC's customer-centric approach and consistent financial performance are fundamental to its strategy for delivering sustained value

Net Income (mln)

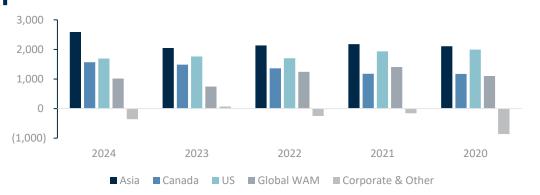


Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025 (1) Company filings as of 4024

Share Price



Core Earnings



TSU Group (TSX:TSU) Overview



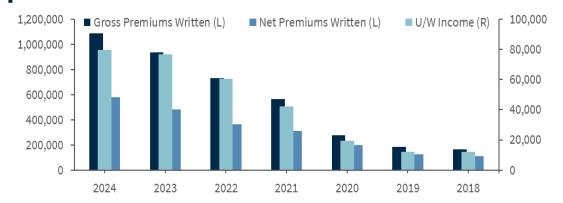
Overview

TSU Group Ltd. (TSX: TSU), under CEO David Clare, is a North American specialty insurance provider. Renowned for its selective underwriting and expertise in surety, risk solutions, and reinsurance

Thesis points:

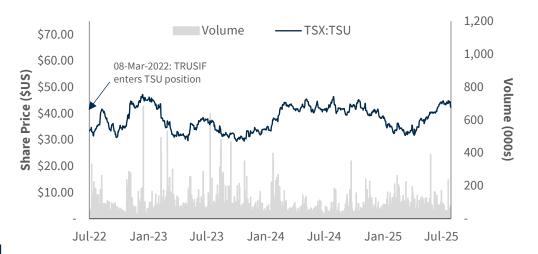
- 1. Selective Underwriting and Diversification: TSU employs selective underwriting for profitability while offering diverse specialty insurance products
- 2. Strategic Growth in North American Markets: The company is expanding its U.S. presence, contributing significantly to its premium base and market reach
- 3. Financial Discipline for Long-term Value: TSU prioritizes efficiency and strategic capital deployment for financial health and shareholder value

Canadian Performance

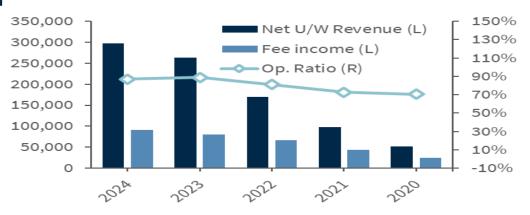


Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025 (1) Company filings as of 4024

Share Price



U.S Performance



Real Estate

Team: Cynthia Urrutia, Investment Analyst Jacob Jolly K, Research Analyst

Real Estate Sector Overview

Overview

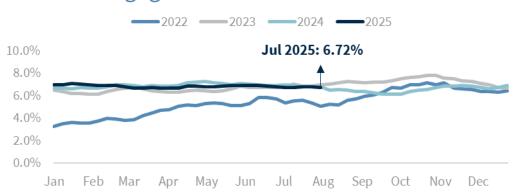
- Real Estate underperformed the broader market in July, with the S&P500 Real Estate Index declining (0.16%) versus the S&P500 Index +2.17%
 - Outperformers RE Services, Healthcare, Industrials, Hotels, Diversified
 - Underperformers Self-Storage, Multi-Family, Single Family, Towers, Office, Specialty, Retail, Timber, Data Centers
- Canadian housing starts came in at a healthy rate of 283.7k annualized units in June, following like-sized gains in April and May. Meanwhile, the six-month moving average of starts moved swiftly higher by 3.6% m/m to 253.1k units. In urban markets, June's performance was evenly split across the multi-family and single-detached sectors, with the former moving higher by 421 units to 219k, while the latter grew by a touch less to 42.7k units

LTM Index v. Benchmark



Source: Capital IQ, TRUSIF Research Note: Market data as of July 31, 2025

US 30Y Mortgage Rate



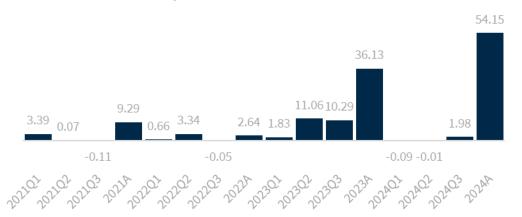
LTM Holdings' Performance

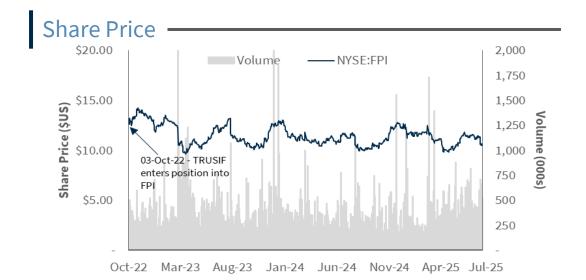




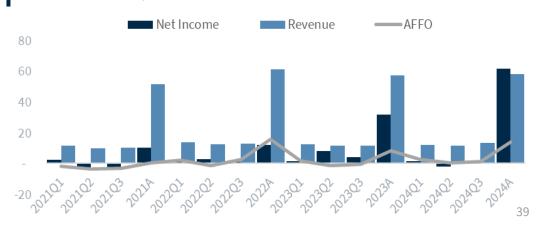
- Farmland Partners Inc (NYSE: FPI), has been led by CEO Luca Fabbri since February 2023. FPI is an internally managed real estate company that owns and seeks to acquire highquality farmland located in agricultural markets throughout North America. Q3 2024 highlights include:
- Recorded net income of \$61.5 million, or \$1.19 per share available to common stockholders, compared to \$31.7 million, or \$0.55 per share available to common stockholders for the same period in 2023
- Recorded AFFO of \$14.1 million, or \$0.29 per share, compared to \$8.1 million, or \$0.16 per share, for the same period in 2023
- Increased total operating revenues by \$0.1 million, or 1.3%; while average gross book value of real estate reduced from \$1.05 billion to \$0.87 billion from 2023 to 2024, a decrease of (17.3%) as a result of dispositions that occurred during 2023 and 2024, reflecting the Company's strategic balancing of maximizing farm revenue while realizing for stockholders the benefit of selling appreciated farmland

Gain/Loss On Disposition Of Asset⁽²⁾





Net Income, Revenue & AFFO



Source: Capital IQ, Factset, Company Filings, TRUSIF Research Note: Market data as of July 31, 2025



Team: Austin Burke, Fund Manager

Utilities Sector Overview

Recent Developments

- S&P Utilities 4.9% m/m, S&P Electric Utilities 4.6% m/m both outperformed the broader market 2.3%, and Nat Gas was steady at 1.6%
- OPEC+ increasing oil production by 548,000 bpd in August, as they continue to catch up on 2.2 million bpd of cuts y/y
- LNG Canada's Phase 1 launch in Kitimat, BC (June 2025) Canada's first major LNG export terminal, enabling direct Asia shipments
- U.S. strikes on Iranian nuclear sites and Israeli airstrikes in July, caused a 9% surge in oil
 prices

LTM Index v. Benchmark



Holdings' Overview and Performance

H will release 2Q25 earnings on Aug 13th, 1Q25 earnings highlights:

- EPS of \$0.60 increased y/y from \$0.49 in 2024, driven by higher revenues from OEBapproved 2025 rates and higher peak demand, offset by increased costs and taxes
- H acquired 48% of East-West Tie LP, launched ice storm recovery grants, reached tentative union agreements, and reported capital investments of \$735M vs \$673M y/y

FTS announced 2Q25 earnings on Aug 1st,

- EPS of \$0.76 increased y/y from \$0.67 in 2024, driven by higher net earnings of \$384 million; \$2.9B in H1 capital expenditures keeps \$5.2B annual plan on track;
- TEP agreement for ~300 MW to data center, rate application for 2026 filed, Fitch assigns BBB+ rating.

LTM Holdings' Performance



Hydro One (TSX:H) Overview



Overview

H, operational since 2015, specializes in electricity transmission and distribution across Ontario, serving residential, commercial, and industrial sectors. H serves about 1.5 million customers, with roughly \$32.8 bln in assets and about \$7.8 billion annual revenues in 2023.

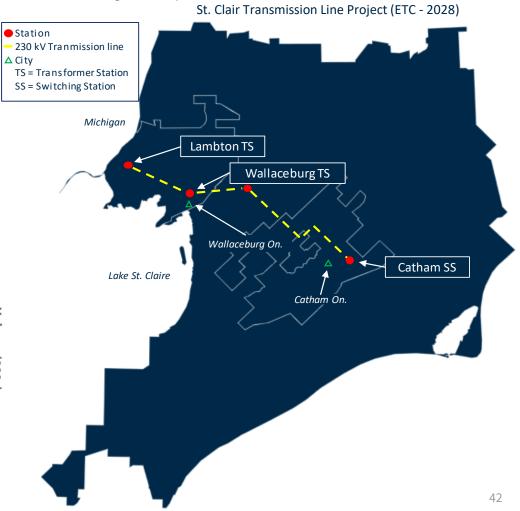
H will release 2Q25 earnings on Aug 13th, 1Q25 earnings highlights:

- EPS of \$0.60 increased y/y from \$0.49 in 2024, driven by higher revenues from OEBapproved 2025 rates and higher peak demand, offset by increased costs and taxes
- H acquired 48% of East-West Tie LP, launched ice storm recovery grants, reached tentative union agreements, and reported capital investments of \$735M vs \$673M y/y

Share Price



Recent Project Update(1)



Healthcare

Team: Arjaa Kaur, Research Analyst

Aerospace 💸

Team: Gagandeep Multani, Fund Manager Dexter Heys, Research Analyst

Aerospace Sector Overview

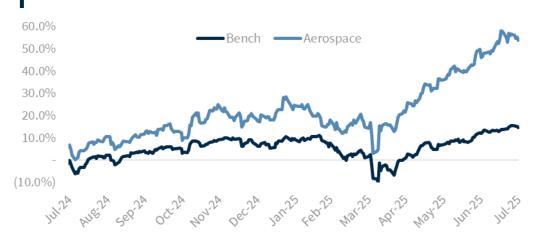
Recent Developments

- Boeing announced 2Q25 results with revenue up 35% yoy to U\$22.7bln and operating cash flow at U\$227mln compared to U\$(3,923) for the same period last year. Total backlog grew to U\$619mln, including over 5,900 commercial airplanes
- RTX reported 2Q25 results with organic sales at U\$21.6bln (up 9% yoy), and adjusted EPS of \$1.56 (up 11% yoy). In the second quarter, RTX also reached an agreement to sell Collins' Simmonds Precision Products business for U\$765mln
- LMT reported 2Q25 results with sales at U\$18.2bln (flat yoy), and net income of U\$342mln or \$1.46 per share, including U\$1.6bln of program losses and U\$169mln of other charges

Holding Overview and Performance

- Transdigm completed the acquisition of Servotronics at a purchase price of \$47 per share in cash at closing, less interest and taxes
- EIF's subsidiaries, Calm Air and Air North, entered into a long-term agreement with the Government of Nunavut for provisioning of medical travel, family travel, duty travel, and air freight, for a 10-year period with an option of extending the same for 5 more years

LTM Index v. Benchmark



LTM Holdings' Performance



TransDigm (NYSE: TDG) Overview



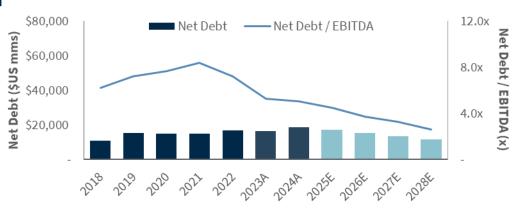
Overview

TransDigm Group (NYSE: TDG), has been led by CEO Kevin Stein since 2017. TDG is a leading aerospace component supplier, focused on highly engineered OEM and A&M products. TRUSIF has held TDG since February 2023

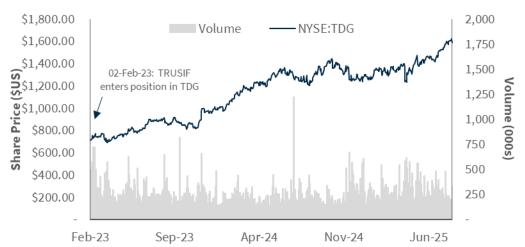
Thesis points:

- 1. **M&A Strength & Catalyst Potential:** we see TDG continuing to add to its robust A&D portfolio through its proven track record of successful M&A
- **2. Strong Commercial AM Growth:** TDG's high margin commercial A&M segment surged by +35%, outperforming due to market exposure and pricing
- **3. Strategic Leverage & Financial Resilience:** TDG's adept use of leverage benefits from low interest rates, with prudent refinancing pushing major debt maturities to 2026. This approach ensures financial stability and potential value creation

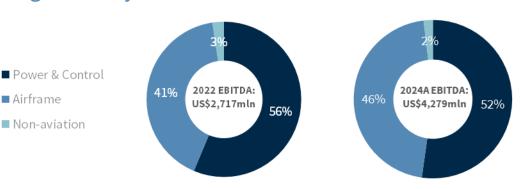
Annual Net Debt to Adj. EBITDA(1)



Share Price



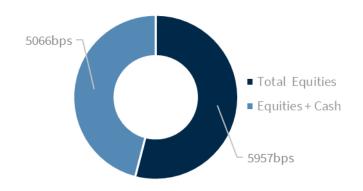
Segment Adj. EBITDA Mix⁽¹⁾



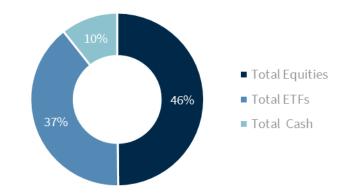
Appendix

Appendix: Portfolio Overview

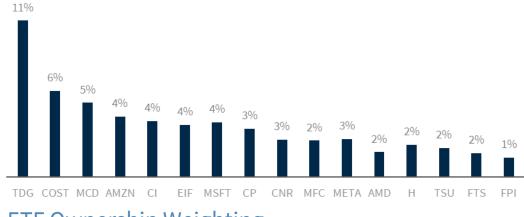
Total Performance With Cash Affect —



Asset Mix



Equity Ownership Weighting



ETF Ownership Weighting



Disclosure

The information contained herein has been obtained from sources believed to be reliable by TRUSIF. However, TRUSIF does not guarantee its accuracy and is not liable for any loss or damage from its direct or indirect use.

